

Pro Forma Profit and Loss			
	FY 2005	FY 2006	FY 2007
Sales	\$88,250	\$99,340	\$116,175
Direct Costs of Goods	\$27,105	\$31,777	\$36,087
Other	\$0	\$0	\$0
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Cost of Goods Sold	\$27,105	\$31,777	\$36,087
Gross Margin	\$61,145	\$67,563	\$80,088
Gross Margin %	69.29%	68.01%	68.94%
Expenses:			
Payroll	\$0	\$0	\$0
Sales and Marketing and Other Expenses	\$9,900	\$7,500	\$7,600
Depreciation	\$2,004	\$2,004	\$2,004
Leased Equipment	\$0	\$0	\$0
Utilities	\$600	\$630	\$650
Insurance	\$1,800	\$1,800	\$1,800
Rent	\$0	\$0	\$0
Payroll Taxes	\$0	\$0	\$0
Other	\$0	\$0	\$0
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Total Operating Expenses	\$14,304	\$11,934	\$12,054
Profit Before Interest and Taxes	\$46,841	\$55,629	\$68,034
Interest Expense	\$696	\$512	\$320
Taxes Incurred	\$11,482	\$13,779	\$17,211
Net Profit	\$34,663	\$41,338	\$50,503
Net Profit/Sales	39.28%	41.61%	43.47%